



Working on Proposals to Improve Procedures in the Important Areas of Claims and Sales.

A private organization specializing in insurance seeks students in the areas of business, marketing and law to participate in the preparation of new products. Under the supervision and guidance of the human resources division, the intern will work on proposals to improve procedures in the important areas of claims and sales.

The intern will quickly learn the company's operations through a training program. The company offers a competitive environment in which more than 700 employees and technicians work in areas of health, accident prevention, transportation and disasters. The ideal candidate must show interest in learning about insurance program management and in negotiation with beneficiaries. The internship offers the opportunity to work 20-25 hours a week and earn university credits.

All applicants must have completed at least four courses of Spanish at the university level or be able to demonstrate equivalent language skill. The applicant must demonstrate basic computer skills and knowledge of Microsoft programs such as Word, Power Point, and Excel. Applicants must have completed at least two courses in the following areas: business, marketing, finance, business administration, economics or insurance.

The intern will be offered the opportunity to test their leadership skills, find solutions to problems independently, and work in a team on the general goals of the company. The organization promotes opportunities for interns to exchange ideas and skills and to participate actively in developing the organization. The intern will acquire professional experience in complex areas of the organization and will learn valuable résumé-enhancing work skills.

Internship Code:	INTERN – NEG
Related areas:	International Business Marketing
Type of organization:	Private
Specialization:	Creation of new insurance products
Project description:	Review of product portfolio and improvement of client services
Available placements:	3
Location:	Santo Domingo, Dominican Republic



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Position:	Planning and Marketing Assistant
Description of the position:	The intern will work on projects related to improving the company's marketing strategy. The internship will focus on revising the programs of retirement, health and accidents and initiate a special campaign on prevention.
Internship objectives:	Students of law and related areas will be involved in the terms and structures of contracts entered into with clients as well as in the legal process of responding to claims. Marketing students will become familiar with the profiles of the organization's clients and will be able to initiate proposals for new directions for the company.
Estimated start date:	September 10, 2010
Estimated end date:	December 10, 2010
Travel:	To be determined during the internship, depending upon project needs. The company will cover all transportation costs.
Apply now:	Register at www.interdominternships.org/registro or send a cover letter and résumé to registro@interdominternships.org